

Retail Sales Representative – Upcountry & Nairobi

Duties & Responsibilities

We are looking for motivated & self-driven individuals for a passion in sales.

We are a leading player in the Industrial Hardware business in Kenya.

Upcountry Territories

Mombasa, Kisumu, Nakuru, Eldoret, Kericho,

Duties and Responsibilities.

- To conduct regular field sales visits to all our customers in the upcountry region.
- Similarly, whilst in Nairobi, engage and promote our products to all Nairobi Customers
- Actively seek out new potential customers & also opportunities for channelling sales via our customers
 - Provide training/demos on new products to our customers
- Account management – ensure payments are made on time, credit notes, monthly statements, customer queries, technical issues are handled in a professional and timely manner.

Salaries will be based on commissions from sales.

3 years' work experience in hardware retail sales. • Diploma or University Degree • Valid Driver's License • Should be a resident of one of the above territory and should be conversant with the terrain

3 years' work experience in hardware retail sales - Very Essential

APPLICATION CLOSING DATE: 31ST MARCH 2017

Please note, no applications will be accepted past the above closing date.

Interested candidates can email their CV & Covering Letter to sales@augustauto.co.ke

Kombo Munyiri Road, Gikomba, Nairobi, Kenya.

+ 254 (0) 20 212 6797, + 254 (0) 20 809 7010, + 254 (0) 722 758 756

www.augustauto.co.ke